

Fastmarkets Index Builder

Get clarity on the cost factors driving your paper packaging prices

<u>Transform your buying strategy and strengthen your power at the</u> <u>negotiation table</u>

Macroeconomic headwinds, changes in market conditions and supply chain challenges are just some of the factors that can impact your packaging costs. As a savvy buyer with a sizable portfolio, you need easy access to market insights and cost benchmarking to inform your short-term purchasing decisions and long-term procurement strategy. Here's how Fastmarkets' index builder can help.

Fastmarkets' Index Builder

With index builder, you'll understand precisely why your prices are changing from quarter to quarter and whether they still align with industry averages. This powerful should-cost modeling tool provides a window into how your paper packaging prices are evolving based on the key cost factors that make up the price of your paper packaging, such as paperboard material costs.

Using the wide range of data and packaging types available in our model library, the should-cost model can be tailored to reflect the type of paper packaging you purchase, as well as where and who you source it from. You'll also have the insights you need to better understand the cost pressure of your supply chain and verify price changes against third-party data.

Gain a true competitive advantage when you approach a negotiation armed with data-driven intelligence—and be sure that you're always paying the right price for your paper packaging.

Fastmarkets' index builder is a part of the Fastmarkets forest products paper packaging short-term forecast

package. With this package, you will be able to access an array of monthly-updated outlooks and insights into market developments in major regions around the world. Our short-term forecasts look 1-2 years ahead.



Transparency	 Get transparency to changing cost drivers, cost structure and material input costs
Negotiations	 Understand the appropriate prices for your products for supplier contract negotiations with price adjustment parameters
Risk management	Anticipate and validate changes in product pricing through costs to manage price risks
Budgeting	 Better inform plans for budget category spending and leverage insights to drive cost savings
ldentify opportunities	Bring visibility to emerging trends and dynamics that bring opportunities in financial performance
Strategy	 Access modelling data to help with initial cost planning and guide procurement strategies and expectations
Supply security	Identify threats to supply chain continuity

Why paper packaging buyers use our index builder

Key features of Fastmarkets' Index Builder

Transform your paper packaging sourcing strategy with unparalleled insights:

Material price (price index)

Understand the relationship between material prices and packaging costs. Index builder will show you how your paper packaging price should have evolved relative to changes in the market price of paperboard material.

Bespoke models

Tailor your model based on packaging type, the paperboard material mix and the material portion of your packaging cost using our guided selection criteria. You can go down to the granularity of a specific region, company or mill that makes your product.

Access to experts

Fastmarkets' experts will be accessible to you to guide you along the way, from supporting you in building a bespoke model to helping you understand what the results of the model mean for your bottom line.

Material production cost (cost index)

Understand the relationship between material production costs and packaging costs. Index builder will show you how your paper packaging price should have evolved relative to changes in the cost to produce paperboard material.

Supplier asset analysis

The index builder tool takes the rich mill asset data available from Fastmarkets' cost benchmarking tool and combines it with our price assessments.



Why choose Fastmarkets?



Global coverage

Brings together and builds on decades of expertise from RISI, Random Lengths and Hardwood Market Report



Expert analysis

An international team of expert engineers, analysts and reporters bring you global market insights



Trusted data

Market-reflective price data that is backed by IOSCOcompliant methodologies



Mill asset analysis

Insight into mill operations, cost, profitability and competitive standing for major mills Fastmarkets' comprehensive range of forest products price data, news, forecasts and reporting cover over 3,500 grades.

Our mill asset analysis products and services offer valuable insights into mill operations, production costs, input consumption, operational profitability, competitive benchmarking and more. With a comprehensive coverage of mills, machines and plants worldwide, we provide a wealth of information for informed decision-making.

Deepen your understanding of paper packaging cost drivers and anticipate price risks and opportunities.

Get in touch today