



# International Price Methodology

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## Contents

Introduction.....	2
Price Discovery and Methodology .....	3
Methodology rationale.....	3
Data collection criteria.....	3
Price specification and reference units.....	4
Guidelines on the use of judgement.....	4
Data verification.....	5
Criteria for excluding data.....	5
Weighting data.....	5
Fall-back procedures.....	5
Methodology and review and consultation process.....	6
Price correction policy.....	6
Queries and complaints.....	6
How does Random Lengths calculate monthly average prices?.....	7
Price specifications.....	8
Revision History.....	14
Disclaimer.....	14
Business Continuity Statement .....	15



# International Price Methodology

## Mission statement

Random Lengths provides the wood products industry with unbiased, consistent, and timely reports of market activity and prices, related trends, issues, and analyses. The company's focus has traditionally been on North American markets, but Random Lengths has expanded its coverage to include prices and developments in overseas supplying regions and overseas markets. The company also strives to deliver information to its customers in a timely and economical manner, utilizing modern technology

## Introduction

Random Lengths' sister companies include Fastmarkets RISI and Fastmarkets FOEX. Together we are the leading global provider of pricing intelligence for the pulp & paper, nonwovens, wood, timber and biomass markets, producing price assessments since the 1950's.

We are the world's largest dedicated forest products price reporting team. We have offices in Boston, Atlanta, San Francisco, Eugene, Brussels, Helsinki, Singapore, and Sao Paulo.

Random Lengths' reporters are required to abide by a code of conduct and clear pricing procedures during their market reporting and pricing activities. Random Lengths' is completely independent and has no vested commercial interest in any of the markets it prices.

The aim of this document is to provide a clear overview of Random Lengths' wood product methodology and specifications for the prices it assesses.

If you have any questions, please contact the Senior Vice President of Random Lengths/Fastmarkets RISI Indices Matt Graves at [matt.graves@fastmarkets.com](mailto:matt.graves@fastmarkets.com).



## Price discovery and methodology

### Methodology rationale

Random Lengths produces independent, fair and representative price assessments and indices of lumber and panel products on a weekly basis.

Random Lengths' rationale is to adopt and develop the price discovery process and methodology described in this guide to produce assessments that are a consistent and representative indicator of value of the market to which they relate for the trading period they cover.

During the price discovery process, the price reporter's goal is to discover at what representative level market participants have concluded business, made offers or received bids over a certain defined trading period. A price reported by Random Lengths is a benchmark, or indicator, of the trading level of an item at the time of publication. Prices reported are judgments of market prices just prior to publication of the weekly report. Each price shown falls within the range of prices reported by those sources contacted. A reported price is not an average of the prices reported to the Random Lengths staff. It is not the price for the item for the week following publication (that is, it is not a projected price for future transactions). It is not the only price at which transactions took place during the week of publication.

### Data collection criteria

Random Lengths' reporters aim to talk to a broad sample of market participants specifically representation of both sides of the market, including producers, wholesalers, distributors, secondary manufacturers, buying groups, treaters, and some large retailers.

Editors on the staff contact sources who are directly involved in selling or buying the products. The number of sources contacted varies, depending on the product. Most sources are contacted each week, some are contacted every two or three weeks, and some are contacted on an irregular basis.

The staff uses phone interviews as the primary method of gathering information. Our valued sources provide information week-in, week-out through the ups and downs of the market. This provides Random Lengths with a consistent base of information on which to base its reports. Consistent contact with our sources leads to consistency in the prices reported. Only through phone interviews can we fully cover the many variables that affect sources' selling/buying prices so that they can be appropriately factored into the reported prices. And, only through phone interviews can we ask probing questions that provide us with a greater understanding of the markets and market activity.

Additional price information is obtained from regular sources via emails or through an online submission form that is part of a new data entry and price assessment platform put into service in September 2021. Potential sources who wish to participate regularly in the Random Lengths surveys are invited to contact the editorial staff and the appropriate editor(s) assessing the markets, and they will be able to assist you



# International Price Methodology

Random Lengths encourages organisations to submit all their pricing data, especially all the concluded transactions. Depending on market liquidity, Random Lengths reserves the right to also base its reported prices on bids, offers, deals heard and market participants' assessments or indications of prevailing values.

Random Lengths welcomes organisations to submit transaction data from authorised back-office functions.

## **Price specifications and reference units**

Random Lengths has clear specifications for all the price points that it covers. All the reference units, such as currency and volume, are in line with the trading conventions in recognised lumber and panel markets.

Random Lengths specifications detail the material's dimensions, species, grade, location, incoterm, and payment term. These specifications are determined in consultation with market participants and follow industry convention. Reporters ensure that the information they receive matches these specifications.

Prices reported in Random Lengths represent transactions between manufacturers and their customers. Most are reported on an "f.o.b. mill" basis, but some prices are reported on a "delivered" basis. These delivered prices are indicated by headings or footnotes in the price guides.

Random Lengths prices are a historical record. Random Lengths does not predict or anticipate future prices or trends. As a result, reported prices may lag the market to an extent determined by how rapidly prices are moving up or down.

Footnotes in the Random Lengths price guides are important to readers to fully understand reported prices. These footnotes provide detail and context for the prices that are reported.

## **Guidelines on the use of judgment by price reporters during the assessment process**

In contact with buyers, Random Lengths focuses on prices of actual, completed purchases direct from producers. In contact with producers, the focus is on prices of actual, completed open-market sales. To produce the price assessment, greater weighting is generally given to actual concluded transaction data; bids/offers are second in order of importance; followed by data sources' own assessment of the market when they have no business to report. But other considerations might also intervene such as, the trustworthiness of a data source based on past data submissions or their willingness to provide data on a consistent basis.

The staff is aware of and takes into account volumes sold, quality, tallies, mill location, shipping times, transportation modes, and other factors that affect prices and the markets. The confidential phone interviews are the keys to our understanding and tracking of the many variables. Our awareness of them allows us to report prices as consistently as possible.

Since commodity markets differ in liquidity levels at different periods, the methodology does not set any minimum number, or threshold, of transactions to be gathered on which to base the assessment.



# International Price Methodology

## **Data verification**

Random Lengths takes steps it deems appropriate to ensure the accuracy and completeness of the information it obtains. Those steps can include investigation of the information by our journalistically trained staff and dropping sources whose information has proved untrustworthy. Random Lengths does not pay its sources to induce them to provide information to us, nor do we accept remuneration from sources to include their information in the data on which we base our reports. No source is required to give us information, nor are we required to obtain information from any source. The identities of our sources and all the information they provide to us are kept strictly confidential. Random Lengths will not and does not act as a conduit for price information between individual producers and customers.

## **Criteria for excluding data**

Random Lengths' price reporters will use their expert judgment to exclude outlying or unrepresentative numbers, and discount or discard prices that it believes may otherwise be questionable and unreliable.

Our focus is on actual, completed open-market transactions between producers and their customers during the week of publication. Prices of contractual transactions based on Random Lengths or other similar third-party reporting services are not considered when reporting prices.

## **Weighting of data**

The Random Lengths staff is aware of the size of companies in the market. However, size is not the only factor in determining a company's impact on prices. How much of a company's sales/purchases are open-market transactions (vs. contractual sales with prices based on a third-party price reporting service) is a key factor in how much "weight" a company's information carries.

A simplified example: a company that produces 500 million board feet annually with none sold on contracts can have more impact in the price discovery (and therefore price reporting) process than a company that produces 1 billion board feet annually and has 750 million board feet of its output tied to such contracts based on previously reported prices and just 250 million board feet to sell on the open market. Even large companies with sales heavy to open-market transactions can go through weeks in which their impact on the market and prices is reduced from what may be normal. Product mix decisions, the length of order files, downtime due to scheduled maintenance, market-related shutdowns, labor issues, or catastrophes are some of the factors that can reduce a producer's impact on a price of a single item or on prices of a group of items over a week or more. And, medium and smaller operations can potentially have significant impact on a market in which they compete against much larger suppliers.

## **Fall-back Procedures**

Since commodity markets differ in liquidity levels at different periods, the methodology does not set any minimum number, or threshold, of transactions to be gathered on which to base the assessment. In each pricing session, reporters aim to source data from a suitably diverse set of market participants.

In the unlikely event we cannot conduct our price surveys in the usual manner, or that we are unable to gather sufficient price points to assess the market in the usual way, we reserve the right to roll forward prices from the latest pricing session.



# International Price Methodology

Please don't hesitate to get in touch with any questions you may have by emailing [editors@rpli.com](mailto:editors@rpli.com).

## **Methodology and review and consultation process**

Random Lengths' editorial teams carry out a formal review and approval of its methodologies on an annual basis. The process starts with an open consultation in which feedback is invited from users. Further consultation follows should any material change to the methodology be proposed. Material changes are those that, once implemented, may result in fundamental changes to the published price.

At the end of the consultation process, the editorial teams review any feedback received and decide on whether a change should be made before announcing and explaining that decision to the market via a pricing notice/coverage note. The editorial teams may also suggest changes or additions to methodologies on an ad-hoc basis to reflect market developments, in which case they will follow the same process as outlined for formal reviews.

For more details, please refer to Random Lengths' Methodology Review and Change Consultation Process document available on the Random Lengths website.

## **Price Correction policy**

Publication of price errors can occasionally happen for reasons that may include technical, input errors or incorrect application of the methodology.

To minimize the inconvenience to our subscribers, Random Lengths aims to investigate each error as soon as it becomes aware of it and to publish a correction promptly. If the correction is substantial, a Coverage Note will be published on the Random Lengths website and an email will be sent to subscribers with an explanation of the reason for the correction.

Random Lengths will publish a correction of a price only where it has established undeniably that there has been an error. Random Lengths price assessments are produced based on the best data available at the time of the assessment. It will not retroactively change a price based on new information or additional submission of data received after a respective pricing session has closed.

## **Queries and complaints**

Random Lengths encourages engagement from the market on its pricing principles and methodology. The company promotes understanding of its pricing procedures and is committed to responding to requests for further information and clarification on a timely basis.

There are multiple channels for interaction with the pricing team including email, and telephone. If a user has an issue with the published prices, then they may contact the pricing team. In the event that the response is not satisfactory, the issue may be escalated to the internal compliance department. For more details, refer to Random Lengths' Complaint Handling Policy available on the Random Lengths website.

Random Lengths takes all queries and complaints seriously and will seek to provide an explanation of the prices wherever possible. It is important to note, however, that input data remain confidential and cannot be provided to third parties.



# International Price Methodology

## **How does Random Lengths calculate monthly average prices**

Monthly averages appear in the Random Lengths weekly publication and in Yardstick. Prior to September 2020, these averages were calculated using the ISO 8601 rule, whereby the first week of the year was the week containing the first Thursday. In determining monthly averages, Random Lengths expanded that rule, so that the first week of a month was the week that contained the first Thursday of the month.

From September 2020 forward, Random Lengths is using the simple arithmetic average of all prices published in the calendar month to calculate the monthly averages. This should not affect calculations for the rest of 2020, but may impact the averages going forward if the first day of the month falls on a Friday.



## Price Specifications

### Prices to Exporters

#### **Assessment group: Southern Pine Merchantable #2**

Size: 1x4, 1x6, 1x8, 1x10, 1x12, 2x4, 2x6, 2x8, 2x10, 2x12

Length: Random Length tallies

Quantity: Containers

Species: Southern Pine

Location (origin): US Gulf Coast

Destination: Caribbean

Grades: Merchantable #2

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. dock

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:**

Wednesday 10:30-11:30 a.m. PT. **PDF:**

Wednesday 2:00-3:00 p.m. PT.

#### **Assessment group: Southern Pine Export Prime**

Size: 8/4, 10/4, 12/4

Length: Random Length 10/20-foot tallies

Width: Random Width 6-12-inch tallies (maximum 20% 6")

Quantity: Containers

Species: Southern Pine

Location (origin): US Gulf Coast

Destination: North Africa, Europe

Timing: 4-6 weeks  
Grades: Export Prime

Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. dock

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:**

Wednesday 10:30-11:30 a.m. PT. **PDF:**

Wednesday 2:00-3:00 p.m. PT.

#### **Assessment group: Western Plywood Sheathing**

Size: 4x8'

Thickness: 3/8", 1/2", 3/4"

Quantity: Containers

Location (origin): US West

Grades: CD

Manufacture: 3-ply (3/8"); 4-ply (1/2" and 3/4")

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. mill

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:**

Wednesday 10:30-11:30 a.m. PT. **PDF:**

Wednesday 2:00-3:00 p.m. PT.

#### **Assessment group: Southern Plywood Sheathing**

Size: 4x8'

Thickness: 3/8", 15/32", 23/32"

Quantity: Containers

Location (origin): US South

Grades: Performance Rated

Manufacture: 3-ply (3/8"); 4-ply (15/32" and 23/32")

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. mill

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:**

Wednesday 10:30-11:30 a.m. PT. **PDF:**

Wednesday 2:00-3:00 p.m. PT.

#### **Assessment group: Western Plywood Underlayment**

Size: 4x8

Thickness: 23/32"

Quantity: Containers

Location (origin): US West

Manufacture: CX-B





# International Price Methodology

Finish: Tongue&Groove  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. mill  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Southern Plywood Underlayment**

Size: 4x8  
Thickness: 23/32"  
Quantity: Containers  
Location (origin): US South  
Manufacture: CX-B  
Finish: Tongue&Groove  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. mill  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Southern Pine Kiln Dried Saps**

Size: 1x4, 1x6, 1x8, 1x10, 1x12, 1-5/8x6, 1-5/8x8, 1-5/8x10, 1-5/8x12, 5/4x6, 5/4x8, 5/4x10, 5/4x12  
Length: Random Length 10-16' tallies & longer (allowing 10% 8-9')  
Quantity: Containers  
Species: Southern Pine (Kiln Dried)  
Location (origin): US Gulf Coast/East Coast  
Destination: Europe, 1" into Mediterranean ports, thicker saps into Northern Europe  
Grades: Clear  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. dock

Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Southern Pine Dimension**

Size: 2x6&wider  
Length: Random Length tallies  
Quantity: Containers  
Grade: Merchantable #1  
Species: Southern Pine (Kiln Dried)  
Location (origin): US Gulf Coast/East Coast  
Destination: North Africa  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. dock  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Oriented Strandboard Sheathing**

Size: 4x8  
Thickness: 7/16"  
Quantity: Containers  
Manufacture: 24/16"  
Location (origin): US N. Central, W. Canada, US Southwest, US Southeast  
Destination: Japan, Pacific Rim  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. mill  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Douglas Fir Clears**

Size: 2x5&wider, 3x6&wider, 4x6&wider



# International Price Methodology

Length: Random Length 8/20-foot tallies, 10/20-foot tallies  
Quantity: Containers  
Species: Douglas Fir (Kiln Dried)  
Grade: #2 Clear, #3, #4 (D)  
Location (origin): US Oregon/Washington  
Destination: Europe  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. dock  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Douglas Fir Merchantable**

Size: 2-1/2x6, 2-1/2x7, 3x9, 6x12&wider  
Length: Random Length 12/26' tallies, 10/32' tallies  
Quantity: Containers  
Species: Douglas Fir (Green)  
Grade: #1, #2, Select FOHC (6x12&wider only)  
Location (origin): US Oregon/Washington  
Destination: Europe  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. dock  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Prices to Importers**

### **Assessment group: Oriented Strandboard 1**

Size: 4x8" (1220x2400mm), 3x6" (910x1820mm), 3x8" (910-2440mm)  
Thickness: 9mm, 12mm  
Quantity: Containers

Grade: JAS  
Manufacture: 24/16"  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

### **Assessment group: Oriented Strandboard 2**

Size: 4x8" (1220x2400mm)  
Thickness: 9.5mm  
Quantity: Containers  
Grade: non-JAS  
Manufacture: 24/16"  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

### **Assessment group: J-Grade Dimension**

Size: 2x4, 2x10  
Length: Random Length 10-20' tallies  
Quantity: Containers  
Grade: #2&Better J-Grade  
Species: Western Spruce-Pine-Fir (Kiln Dried)  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included



# International Price Methodology

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Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: J-Grade Studs**

Size: 2x4  
Length: 8-foot  
Quantity: Containers  
Grade: Stud J-Grade  
Species: Western Spruce-Pine-Fir (Kiln Dried)  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:**  
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Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Hirakaku**

Size: 105x150mm&wider,  
120x150mm&wider  
Length: Random Length tallies  
Quantity: Containers  
Grade: Merch  
Species: Douglas Fir (Kiln Dried)  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
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Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Neda**

Size: 45X105mm  
Length: 13-foot  
Quantity: Containers  
Grade: Merch  
Species: Douglas Fir (Kiln Dried)  
Location (destination): Japan

Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:**  
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Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Hemlock Baby Squares**

Size: 4-1/8x4-1/8  
Length: 10-foot and 13-foot  
Quantity: Containers  
Grade: Merch  
Species: Hemlock (Kiln Dried)  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:**  
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Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Douglas Fir Baby Squares**

Size: 4-1/8x4-1/8  
Length: Random Length 10-20' tallies  
Quantity: Containers  
Grade: Merch  
Species: Douglas Fir (Kiln Dried)  
Finish: S4S or rougher headed  
Location (destination): Japan  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
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Wednesday 10:30-11:30 a.m. PT. **PDF:**  
Wednesday 2:00-3:00 p.m. PT.



# International Price Methodology

## **Assessment group: Western Spruce Pine Fir Dimension**

Size: 2x4, 2x6  
Length: Random Length tallies  
Quantity: Containers  
Grade: #2&Better, #3/Utility, Economy  
Species: Western Spruce Pine Fir (Kiln Dried)  
Location (destination): Shanghai  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per cubic meter, as well as US dollars per one thousand board feet.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Southern Pine Decking**

Size: 5/4x6  
Length: Random Length tallies  
Quantity: Containers  
Grade: Standard, Premium  
Species: Southern Pine (Kiln Dried)  
Location (destination): Shanghai  
Origin: US Gulf ports  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per cubic meter, as well as US dollars per one thousand board feet.  
Incoterm: Cost and Freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Hemlock Clears**

Size: 2x4, 2x6, 2-1/2x6&wider, 3x6&wider, 4x6&wider  
Length: Random Length 8-18'&wider tallies  
Quantity: Containers  
Grade: #2 Clear, #3 Clear  
Species: Hemlock (Kiln Dried)

Location (destination): Northern Europe  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in Canadian dollars per one thousand board feet, as well as Canadian dollars per cubic meter.  
Incoterm: Cost, insurance and freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Cedar Clears**

Size: 7/4x4, 7/4x6, 4x6&wider  
Length: Random Length 8-18'&wider tallies  
Quantity: Containers  
Grade: #2 Clear&Better  
Species: Western Red Cedar (Kiln Dried)  
Location (destination): Northern Europe  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in Canadian dollars per one thousand board feet, as well as Canadian dollars per cubic meter.  
Incoterm: Cost, insurance and freight  
Payment terms: Cash terms; no discounts included  
Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: European Spruce Boards**

Size: 1x4, 1x6, 1x8, 1x10, 1x12  
Length: Random Length tallies, heavy to 12-16'  
Quantity: Containers  
Grade: #2  
Species: Spruce (Kiln Dried)  
Location: US Gulf/East Coast ports  
Origin: Scandinavia, Northern Europe  
Timing: 4-6 weeks  
Unit and currency: Prices are reported in US dollars per one thousand board feet, as well as US dollars per cubic meter.  
Incoterm: f.o.b. truck



# International Price Methodology

Payment terms: Cash terms; no discounts included

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## **Assessment group: Offshore OSB**

Size: 4x8

Thickness: 23/32"

Quantity: Containers

Finish: Tongue&Groove

Location: US East Coast ports

Origin: Europe

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. truck

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Brazilian Plywood Sheathing**

Size: 4x8

Thickness: 3/8", 15/32", 19/32", 23/32"

Quantity: Containers

Grade: performance rated

Species: Elliotti/Taeda Pine

Location: US Gulf/East Coast ports

Origin: Brazil

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. truck

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Brazilian Plywood Concrete Form**

Size: 4x8

Thickness: 3/4"

Quantity: Containers

Grade: BB O&ES, CC O&ES

Species: Elliotti/Taeda Pine

Location: US Gulf/East Coast ports

Origin: Brazil

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. truck

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

## **Assessment group: Brazilian Plywood Underlayment**

Size: 4x8

Thickness: 23/32"

Quantity: Containers

Species: Elliotti/Taeda Pine

Location: US Gulf/East Coast ports

Origin: Brazil

Timing: 4-6 weeks

Unit and currency: Prices are reported in US dollars per one thousand square feet, as well as US dollars per cubic meter.

Incoterm: f.o.b. truck

Payment terms: Cash terms; no discounts included

Publication: Every two weeks. **Online:** Wednesday 10:30-11:30 a.m. PT. **PDF:** Wednesday 2:00-3:00 p.m. PT.

The methodology and specifications for Random Length Lumber Products can be found [here](#).

The methodology and specifications for Random Length Panel Products can be found [here](#).



# International Price Methodology



# International Price Methodology

## REVISION HISTORY

### **May 2023**

There were no revisions made in this cycle of review.

### **May 2022**

Taking effect in the May 4 issue of Random Lengths International, the descriptions for prices of green Hemlock baby squares, c.&f. Japan, were changed to reflect that the products are for kiln-dried stock.

### **May 2021**

There were no revisions made in this cycle of review.

### **September 2020**

Taking effect September 2020, Random Lengths began using the simple arithmetic average of all prices published in the calendar month to calculate the monthly averages. This should not affect calculations for the remainder of 2020, but may impact the averages going forward if the first day of the month falls on a Friday.

### **April 2020**

Changed footnotes in Prices to Exporters section of price guide to more clearly reflect that footnote #1 for P&TS pertains only to sheathing items, and that footnote #2 for T&G pertains only to underlayment panels. Also deleted the adder for T&G, as the T&G service is already applied to the assessed prices that come over to International from the Random Lengths panel price guide.

### **October 2019**

Changes the description of Douglas Fir baby squares, c.&f. Japan, from green stock to kiln-dried stock.

### **January 2019**

Changes RISI and FOEX to Fastmarkets RISI and Fastmarkets FOEX following company-wide rebranding.

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# International Price Methodology

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## **Fastmarkets Forest Products Business Continuity Statement**

As a provider of business critical news and price information for the metals, mining, and forest products industries, Fastmarkets is committed to continuously delivering business critical information and data to the markets we serve throughout the global crisis related to Covid-19.

- \* Please note that our Business Continuity plan is currently in effect and functioning.
- \* All Fastmarkets data is in a secure cloud-based environment and backed up in real-time.
- \* All price reporting and editorial teams in North America, Europe, and Latin America are now working from home, with some testing underway for some employees to return to their offices. All systems at both home and office have been successfully tested.
- \* Price reporting teams have been implementing a comprehensive cross-training and back-up program enabling colleagues to step in if regular reporters become unavailable.

As the pandemic progresses, we will continue to review our policies and procedures on a regular basis, and we will adapt them as necessary. We will ensure we comply with government directives and the advice of health agencies in the countries in which we operate.





# International Price Methodology

Please don't hesitate to get in touch with any questions you may have by emailing [pricing.risi@fastmarkets.com](mailto:pricing.risi@fastmarkets.com).